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Message Text

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SUBJECT: MAGAZINE ARTICLE BY SECRETARY MORTON

THERE FOLLOWS TEXT OF ARTICLE FOR "POLISH FOREIGN TRADE JOURNAL" WHICH

WAS DRAFTED IN WASHINGTON AND APPROVED SOME MONTHS AGO TO APPEAR
UNDER SIGNATURE OF FORMER SECRETARY DENT. SPECIAL ISSUE IN
WHICH IT WAS TO APPEAR HAS BEEN DELAYED AND FINALLY IS
ABOUT TO APPEAR. EMBASSY REQUESTS AUTHORIZATION TO HAVE
SECRETARY MORTON'S SIGNATURE APPEAR ON ARTICLE.
BEGIN TEXT

SINCE ITS ESTABLISMENT A LITTLE OVER TWO YEARS AGO,
THE JOINT U.S.-POLISH TRADE COMMISSION HAS MADE SIGNIFICANT
ADVANCES IN CREATING THE FRAMEWORK FOR FACILITATING BUSINESS
BETWEEN OUR TWO COUNTRIES. MOST IMPORTANTLY EACH OF THE
FOUR COMMISSION SESSIONS HELD HAS PROVIDED A SUSTAINTED
IMPETUS TO THE DEVELOPMENT OF OUR OVERALL ECONOMIC
RELATIONS.

IN 1974 SUCH TRADE SURPASSED $700 MILLION, NEARLY
TRIPPLING THE 1972 VOLUME. IT WAS NATURAL, THEREFORE,
TO RAISE OUR SIGHTS AT THE FOURTH SESSION OF THE JOINT
COMMISSION, HELD IN WASHINGTON SEPTEMBER 9-10, 1974.
TO SET GOALS FOR THE NEAR FUTURE THAT WOULD MORE NEARLY
APPROACH THE ACTUAL TRADING POTENTIAL BETWEEN OUR
COUNTRIES, AND TO LAY THE FOUNDATION FOR BROADER AND
CLOSER COOPERATION BETWEEN U.S. AND POLISH ECONOMIC
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ORGANIZATIONS.

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BOTH SIDES PROJECTED THAT BILATERAL TRADE MAY REACH
$1 BILLION BY 1976 AND COULD GROW TO $2 BILLION BY 1980.
THESE HIGH GOALS WERE ENDORSED BY PRESIDENT FORD AND
FIRST SECRETARY GIEREK DURING THE LATTER'S AUSPICIOUS
VISIT TO THE UNITED STATES IN OCTOBER.

IN ORDER TO ACHIEVE THESE GOALS BOTH LEADERS PLEDGED
TO MAINTAIN CONDITIONS FOR THE EXPANSION OF ECONOMIC
RELATIONS. IT WAS AGREED TO FACILITATE COOPERATION
BETWEEN AMERICAN FIRMS AND POLISH ECONOMIC ORGANIZATIONS,
CONSISTENT WITH APPLICABLE LAWS AND REGULATIONS OF EACH
OF THE TWO COUNTRIES, INCLUDING LONG-TERM PRODUCTION
ARRANGEMENTS, CONSTRUCTION OF NEW FACILITIES, AS WELL AS
EXPANSION AND MODERNIZATION OF EXISTING FACILITIES.
THESE PLEDGES WERE GIVEN FORMAL EXPRESSION IN A JOINT
STATEMENT ON ECONOMIC, INDUSTRIAL AND TECHNOLOGICAL
COOPERATION, SIGNED BY THE PRESIDENT AND THE FIRST
SECRETARY AT THE CONCLUSION OF THEIR DISCUSSIONS.

FIELDS OFFERING PARTICULAR OPPORTUNITIES FOR
EXPANDED COOPERATION WITH AMERICAN FIRMS INCLUDE
VARIOUS LIGHT INDUSTIRES, FOOD PROCESSING, CHEMICAL
AND PETROCHEMICAL INDUSTRY, CONSTRUCTION AND TRANS-
PROTATION EQUIPMENT, MACHINERY, ELECTRONIC AND ELECTRICAL
EQUIPMENT INDUSTRIES, COAL MINING AND UTILIZATION, AND
NONFERROUS METALLURGY.

I HOPE ALSO THAT WE CAN CONTINUE TO WORK THROUGH
THE COMMISSION TO PROMOTE FURTHER ECONOMIC COOPERATION
AND TO RESOLVE ADMINISTRATIVE, TAX, VISA, CUSTOMS, AND
OTHER PROBLEMS WHICH MAY ARISE. THE COMMISSION SHOULD
BE USED T FACILITATE EXCHANGE OF INFORMATION CONCERNING
ACTUAL AND POTENTIAL MARKETS IN BOTH OUR COUNTRIES.
WE ALSO NEED TO EXCHANGE INFORMATION ON ACTUAL BUSINESS
OPERATIONS. OUR TRADE PROMOTION ACTIVITIES NEED TO BE
BETTER COORDINATED ON A CONTINUING BASIS SO THAT WW MAY
BE MORE RESPONSIVE TO EACH OTHER'S REQUIREMENTS.

THE FORMATION OF A JOINT COMMISSION WORKING GROUP
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TO EXCHANGE VIEWS ON ECONOMIC AND TRADE MATTERS AND
EXPLORE AREAS FOR POSSIBLE COOPERATION IS AN IMPORTANT
STEP. OTHER AREAS WHERE WE ENVISION CLOSER COOPERATION
AS THE RUSULT OF RECENT AGREEMENTS INCLUDE RESEARCH
IN COAL UTILIZATION AND EXTRACTION, NONDISCRIMINATORY
TAX TREATMENT AND RESEARCH IN THE AREAS OF HEALTH AND
ENVIRONMENTAL PROTECTION.

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ANOTHER SIGNIFICANT STEP IS THE FORMATION OF AL U.S.-POLISH ECONOMIC COUNCIL. OUR BUSINESSMEN WILL MEET ONCE A YEAR UNDER THE AUSPICES OF OUR CHAMBERS OF COMMERCE AND I ANTICIAPTE THAT THEY WILL DEVELOP SOLUTIONS TO PROBLEMS EXPERIENCED BY EITHER PARTY IN DOING BUSINESS WITH THE OTHER.

AS I REVIEW THE RECENT AGREEMENTS AND STATEMENTS OF PRINCIPLES AS WELL AS THE WORK AND ACCOMPLISHMENTS OF THE JOINT COMMISSION TO DATE, I AM ASSURED THAT THE GOALS WE SET FOR OUR BILATERAL TRADE IN 1976 AND 1980 ARE REALISTIC, THE ENDORSEMENT OF THESE GOALS BY PRESIDENT FOR AND FIRST SECRETARY GIEREK AND THEIR AGREEMENT TO PROMOTE WIDER AND CLOSER COOPERATION IS THE MOST IMPORTANT DEVELOPMENT IN U.S.- POLISH RELATIONS IN RECENT YEARS. END TEXT.
DAVIES

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